# Objective

To obtain a rewarding position that utilizes my past experiences in Sales to further my career.

# Experience

**Outside Sales Executive, SUS America Inc., Elk Grove Village, IL — October 2020- October 2021**

Managed half of the existing accounts for the company and created new accounts that included various auto-manufacturers, electronics manufacturers, medical manufacturers, and other tech companies. Used to making deals with large amounts of money, calculating shipping, assisting in inside sales work and logistics.

**English Instructor, Berlitz Japan, Nagoya, Japan — 2019-2020**

Taught a wide range of students, from children to adults, for a variety of purposes. Using the Berlitz Method, taught students in a realistic environment with no language other than the target language spoken.

**Outside Sales Executive, Nippon Shokken USA, South San Francisco, CA — 2018-2019**

Managed hundreds of current and potential customers in the sale of sauces, seasonings and marinades for accounts that included supermarkets, manufacturers and distributers. Increased the sales of current customers and opened several new accounts as well. Experienced in traveling long-distances to meet with potential customers.

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Evan Elias

# Education

**California State University Monterey Bay — Japanese Language and Culture, 2018**

Graduated with high distinction and earned entrance to the Japanese National Honor Society, College Chapter. Received an award for Capstone (Senior thesis and research project) graduation project.

# Skills

Bilingual in English and Japanese. Strong, first-hand and academic understanding of Japanese culture. Vast experience in the customer service industry and working with customers. Technologically savvy and deep gaming experience. Broad experience with Microsoft Office, (primarily Word and PowerPoint). Also have a conversational level of Spanish.

# Japanese Resume and References Upon Request